



Cruz Construction

2023

AGC OF ALASKA ANNUAL REPORT TO MEMBERS



O.A.P.

CELEBRATING 75 YEARS OF BUILDING ALASKA



For 75 years, AGC's mission of Advocate, Educate, and Promote has been at the forefront of all we do. AGC has been a bedrock of transformation, shaping the state's infrastructure and forming constructive legislation on behalf of its members. We have served to support our members as they work to find innovative solutions to Alaska's unprecedented challenges.

Over the decades, AGC has contributed to the changing landscape that builds community and fosters opportunity for growth. Where previously, Alaska's extreme geography kept us apart, AGC's members have built bridges and paved roads that connect us. Our members have built the businesses that drive our economy, the schools that teach future leaders, and hospitals that save lives. We all truly Build Alaska.

Advocacy, the cornerstone of AGC's mission is where real change begins. AGC's relentless commitment to informing legislators and community leaders about our industry's significance has paved the way for a better Alaska. AGC has and continues to serve as the meeting ground for industry leaders, fostering partnerships that have pushed the boundaries of what's possible, bolstering healthy competition and industry unity.

As we celebrate 75 years of impact, let us remember that AGC is more than an association; it's a legacy. A legacy of visionaries and builders who have sculpted Alaska's past, present and future. Through advocacy, education, and promotion AGC has supported the transformation of our great state and helped enrich the lives of Alaskan families. Here's to another 75 years of growth, innovation, and inspiration.



ADVOCACY IMPACT - STRENGTHENING OUR INDUSTRY, EMPOWERING OUR MEMBERS

At the national, state, and local levels AGC's staff, Legislative Affairs Committee, governing board and lobbyists have worked diligently with our members to advocate for priority legislation and policies, working with elected officials to ensure contractors had a voice in decisions impacting the industry. AGC remains committed to delivering the industry's message, loud and clear.

■ **NATIONAL ADVOCACY EFFORTS** In 2023, AGC spearheaded advocacy efforts on multiple policies and regulations affecting our industry:

- **Build America, Buy America Act (BABAA) Pushback:** AGC is leading a coalition effort to take action challenging the White House Office of Management & Budget's inept implementation of BABAA across the federal government and seeking more reasonable implementation and waiver processes. AGC provided numerous educational resources including a BABAA FAQ document, webinars and presentations to help members better understand the final guidance from the Build America, Buy America Act.
- **Construction Impacts of Averted Gov't Shutdown:** While urging Congress to avoid full/partial shutdowns, AGC provided its federal contractor members with several resources that outlined what to expect and how to prepare should the federal government shut down in advance of multiple shutdown scares throughout the year.
- **Lawsuit Against Government Mandated Project Labor Agreements (PLA):** AGC filed a lawsuit to block the Biden Administration's government-mandated PLA rule in court, while providing guidance to members through webinars and action alerts explaining the rule, its impact, and how contractors can prepare to comply with the requirements.
- **Lawsuit Against Davis-Bacon Reform:** AGC has sued the federal government to block updates to the Davis-Bacon Act. In addition, AGC provided clear breakdowns and hosted webinars to help contractor members prepare and understand the significant changes made to compliance

with Davis-Bacon on direct federal and federally assisted construction contracts.

- **WOTUS Definition Change Pushback:** After persistent lobbying efforts, AGC celebrated the Supreme Court's 9-0 ruling in the **Sackett v. EPA ruling, which proved to be a win for Alaska** providing property owners with clarity and flexibility in developing their land and places uncertainty on what is qualified as "waters of the United States," or "WOTUS." This ruling reaffirms the primary role of states in managing their own land and water resources and will provide much needed regulatory certainty for all projects in Alaska. The precise definition of WOTUS is fundamentally important to the construction industry.

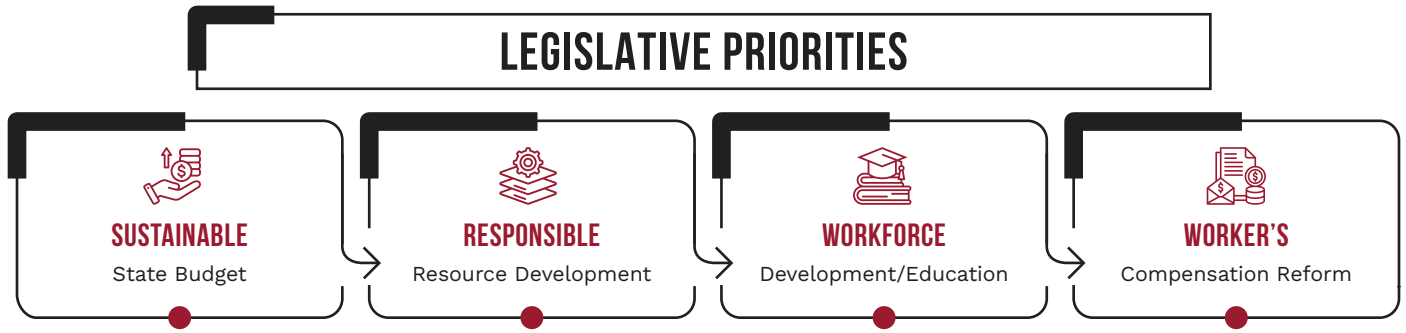
■ **ALASKA STATEWIDE ADVOCACY EFFORTS**

- **Legislative Affairs Committee Activity:** This group met 25 times leading up to and throughout the session; tracking more than 40 bills, 8 of which we testified or wrote letters of support/opposition on; met with countless legislators, lobbyists, and key policymakers during session to provide contractor input and perspective on crucial issues; and drafted key position statements to support our legislative priorities.
- **Ambler Road Update:** Throughout 2023, AGC provided testimony and letters of support granting prompt right-of-way permitting for Ambler Mining District Industrial Access Road, urging the BLM to stick to the original scope of remand.

ADVOCATE. EDUCATE. PROMOTE

- **EPA Pebble Project Veto:** AGC joined other Alaska business groups expressing disappointment in a formal Press Release at the Final Determination for preemptive veto of the Pebble Project, and continues to monitor additional opportunities for revision on this policy.
- **404 Primacy Rejection:** Unfortunately, AGC's strong support and hard-fought battle for 404 Primacy over the Clean Water Act and RCRA program funding was ultimately denied in 2023. It will remain on our advocacy priorities list as we enter the 2024 legislative session.

- **Sustainable Budget Taskforce Development:** A core group of AGC leaders have worked to establish a better understanding of what it means to have a sustainable fiscal plan for the State of Alaska, to more effectively communicate AGC's legislative priorities to legislators and policy makers as it relates to the industry.
- **Willow Update:** AGC joined the Alaska Chamber and other pro-development organizations in filing a friend of the court amicus brief. This ultimately led to the court's decision to deny requests for temporary restraining orders, which allowed the Willow project to continue engaging in winter development activity.



INVESTING IN WORKFORCE DEVELOPMENT

AGC continues to attract, activate, and engage the next generation of Alaska's construction industry workforce through continued promotion of the WeBuildAlaska Campaign and partnerships with the University system. AGC spearheads support and involvement for construction-related programs at both UAA and UAF to ensure the talent pipeline funnels directly to Alaskan-based contractors.



- **Inaugural Educator Externships:** 2023 saw the launch of AGC's Educator Externship program with the goal of exposing Alaskan educators to the many career opportunities available within the construction industry. The program's specific focus for the externship experience is to provide educators with first-hand experience on jobsites with real-life applications of current high school curriculum.
- **Scholarships:** In 2023, AGC awarded \$30,000 through our scholarship and endowment programs to students across Alaska who are pursuing higher education in construction-related fields.
- **Sponsorships:** AGC supports the UAA-CM and UAF-AGC student clubs by providing monetary support for club participation in competitions which include Steel Bridge, Concrete Canoe, Starvation Gulch, Ice Arch, and the ASC Regional competition.
- **Speed Interviewing Events:** To connect CM students directly with AGC contractor members, AGC facilitated speed interviewing events in Anchorage & Fairbanks to help students perfect their interviewing skills while introducing them to actively hiring contractor members.

AGC TRAINING PROGRAMS AGC is continuously growing the program offerings that help improve the capabilities of our members and the professionalism of our industry at large. One of the pillars of our mission is to provide educational opportunities for our members so their employees can obtain the certifications necessary for jobsites. In addition to our popular AK-CESCL, CQM & SWPPP trainings, over the past year AGC has **expanded our educational programs** to include:

- Project Engineer Certificate Course; Microsoft Excel Virtual Training Series; Bluebeam Revu for Administrative Professionals; Construction Correspondence & Business Writing; Reading Construction Documents; Microsoft Excel for Construction Scheduling & Estimating

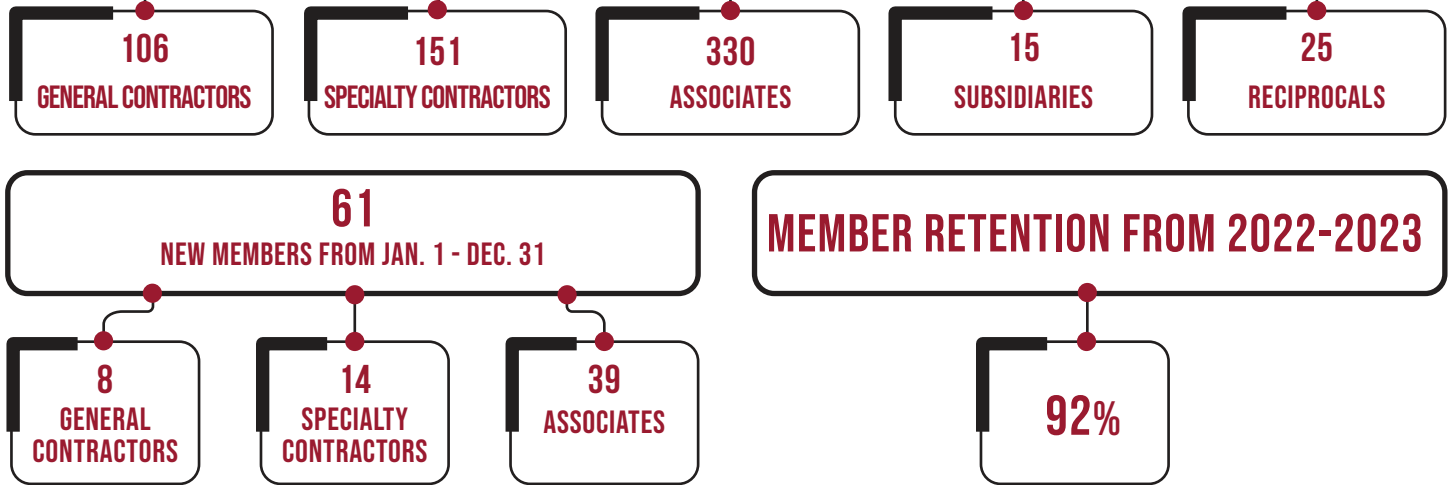
All employees of AGC member companies are eligible for member-pricing discounts on all AGC training programs



SKILL | RESPONSIBILITY | INTEGRITY

MEMBERSHIP AT-A-GLANCE

627 | CHAPTER MEMBERS AT 2023 YEAR END



“As a rural based contractor, I was hesitant to join AGC. I thought we were too small, too far out in rural Alaska, and the cost would be too prohibitive for AGC to have an impact. I was wrong on all accounts! AGC of Alaska benefits all Alaskan companies union or non-union, rural or urban based, small or large. Whether it’s taking advantage of the many classes that are offered, enrolling in the 401K program, networking at the many functions that are put on throughout the year, or getting more involved and joining one of the many committees to help affect change in our industry. AGC’s benefits are far and wide, their professional and friendly staff will help guide you as you learn of all that AGC can do.”

- **TOBY DRAKE, PRESIDENT, DRAKE CONSTRUCTION**

■ AGC MEMBER BENEFIT ESSENTIALS

- **Online Plans:** In 2023, **AGC listed over 2,387** project postings to our Online Plans site, making our members the first to know about new jobs/projects from both public and private sectors across the state of Alaska. AGC’s Online Plans has 3,825 active users that utilize the platform daily.
- **AGC 401(k) Retirement Plan:** AGC contractors can enroll in this cost-effective, low-maintenance 401(k) program for construction companies of all sizes. In 2023, **more than 33 Alaska-based AGC contractors** participated in the plan, **contributing over \$2.5 million** combined towards their employees’ retirement.



“We ran a competitive process to choose a plan which demonstrated low fees and a value for money, financial strength and strong operational credentials. The Northwest AGC Chapters Retirement Plan met these requirements and provided a flexible, innovative solution.”

- **DAVE CRUZ, PRESIDENT, CRUZ CONSTRUCTION**

- **Labor Relations:** In 2023, AGC renegotiated five collective bargaining agreements on behalf of our industry and signatory members. The formal bargaining process saw successful contract negotiations on behalf of the following trades: **Operative Plasterers & Cement Masons Local 528; Teamsters & Technical Engineers Local 959; Roofers, Waterproofers and Allied Workers Local 189; Alaska District Council of Laborers Local 341 & 942; International Union of Operating Engineers Local 302.** AGC would like to thank the members that dedicate time and serve a crucial role

in ensuring these agreements are fair, equitable, and meet the needs of business for contractors who elect to do work under our Alaska-based agreements.

- **Union Contractors Quarterly Town Hall:** In addition to negotiations, AGC partnered with our signatory contractor members nationwide to discuss issues of importance across the industry as they impact our members to facilitate the sharing of information, trends and best practices.

- **ConsensusDocs Discount:** AGC members are achieving better project results through ConsensusDocs to ensure up-to-date contracts, reflecting industry standards. **AGC members receive 20% off of ConsensusDocs subscriptions,** saving them time and money by accessing customizable templates for hundreds of standardized contract documents, including General-Subcontractor, Design-Build, Public-Private-Partnership, and so much more.

- **AGC Emerging Contractors Education Series:** In 2023, AGC released a series of educational videos geared towards smaller, up-and-coming contractors. The 12 modules cover a variety of topics, including Business Development, Bidding & Estimating, Financials & Cash Flow, etc. This entire video series is FREE for AGC members, where you can hear directly from experienced contractors that have already paved the road to success.

BUILDING YOUR NETWORK

Being a member of AGC means having industry contacts, from every region and specialty, at your fingertips. In 2023, AGC experienced unprecedented success in our networking events, setting new records for attendance and fostering vibrant connections among our members, positioning our events as a cornerstone for members eager to gather in-person.

MAJOR 2023 EVENTS

- **Construction Spending Forecast Breakfasts:** Over 200 members attended AGC's Construction Spending Forecast Breakfasts in Anchorage & Fairbanks, where attendees heard from McKinley Research Group as they broke down industry prospects by region, construction type, and other critical factors, empowering our members with strategic information for the year ahead.
- **Fairbanks Bowl-A-Thon:** 20 teams participated in this AGC FUNdraiser helping benefit AGC's Alaska scholarship program.
- **Legislative Fly-In:** 18 members gathered in Juneau alongside AGC's staff and lobbyist for our annual Legislative Fly-In. The event proved to be of great value to our members and our state leaders as AGC's members met with nearly 30 legislators, the Governor's office, as well as the Commissioners of DOT, DOL, and DCCED to advocate for and educate on AGC's legislative priorities.
- **Spring Agency Day:** 75 attendees joined AGC at our Fairbanks office for Agency Day, where members received program presentations from the DOT, DOD, University of Alaska, and other owner/agencies. Over 130 members gathered at the Auto Museum for the networking reception element of Agency Day.
- **Anchorage & Fairbanks Golf Tournaments:** Unseasonably chilly weather couldn't stop 75 teams from teeing off at the industry's favorite golf tournaments, held at Moose Run & Chena Bend. The collective efforts of sponsors, volunteers, and dedicated golfers transformed these tournaments into a resounding success.
- **Safety Fair:** 2023 was a phenomenal year for the Safety Fair thanks to our Safety Committee and our partners at Davis Constructors. More than 200 attendees visited 24 different stations for families to explore and learn more about construction-related safety and health.
- **Sporting Clays Shoot:** Nearly 130 shooters enjoyed blue skies and sun at this year's Sporting Clays Shoot. 24 teams descended on the Birchwood Recreation and Shooting Park - our largest event of this kind in AGC history!

- **Annual Conference:** 2023 was the biggest year yet for our Annual Conference & Dinner Dance! With a record 530 registered attendees and 62 sponsors, not even a record snowstorm could stop our members from joining us at the Captain Cook Hotel for presentations from the AGC ETWD and Safety committees, legal seminars, updates from the AKDOT and USACE, and our keynote speaker Haydn Shaw, among others.
 - AGC's Dinner Dance sold out in 14 minutes, and after our program celebrating 75 years of Building Alaska, we saw nearly 650 attendees dance the night away to crowd-favorite band, Final Say.

Other Events: In total, AGC hosted 20 member-networking events in 2023 ranging from our Contractors & Camo charity hockey tournament to Lunch & Learns focusing on the Importance of Documentation or Suicide Prevention; Industry & Educator mixers, networking opportunities at our CLC's Grill & Chill + Member Holiday parties, and community outreach events like our Educator Externships.



PROMOTING OUR MEMBERS

Through strategic partnerships with other Alaska trade associations, resource development and business groups, we have expanded our reach and championed the interests of Alaska's construction industry, making a lasting impact on the legislative landscape, and promoting the successes of our industry to the public.

Together, we have amplified our voice and achieved results that benefit our collective membership.

- 2023 saw the **reformation of AGC's Legal Affairs Committee**, who focuses on providing guidance to the association and presentations on current legal issues impacting our members and Alaska's construction industry.
- Throughout 2023 AGC published 4 editions of our award-winning **Alaska Contractor magazine**, which featured profiles on longstanding AGC members, statewide project updates, columns on construction industry financial services, occupational health & safety, legal and HR updates, along with expert advice and guidance related to the construction industry for state and federal agencies, private groups, and other trade organizations.
- We had **record-setting submission** numbers for the **2023 Excellence in Construction Awards program**, which gives recognition of exceptional projects completed by contractor members and are presented at AGC's Annual Conference.
- **AGC's DOT Steering Committee** had a remarkably productive year, achieving significant milestones through close collaboration with DOT. One key accomplishment was the **development of the rural materials best practices document** which was endorsed by Deputy Commissioner Keith and Commissioner Anderson. This document guides DOT project personnel in assessing and permitting rural material sources, ensuring cost-effectiveness on DOT projects. Members of the DOT Steering Committee also met as a smaller workgroup to address challenges related to oversized/overweight haul units on rural projects. We are looking forward to another productive and collaborative year within this committee.
- **RDC Breakfast Forum Presentation:** In 2023, AGC Executive Director, Alicia Amberg, presented to the members of RDC to **promote the Economic Benefits of Alaska's Construction Industry report**. This presentation provided AGC with the opportunity to engage a larger audience and disseminate a resource that serves as a significant tool in AGC's advocacy work to convey the value and impact our industry has statewide.
- **USACE Art of Partnering Webinar:** AGC is proud of the partnership we've developed with the Corps of Engineers, and in 2023 **provided members with the USACE partnering playbook** during a members-only webinar, which contained valuable information on successfully partnering strategies with USACE.

